#### Allianz Life Insurance Company of North America 5701 Golden Hills Drive Minneapolis, MN 55416

 First-Year Commission:
 Ages: 18-64 65-69 48% 75-79 39% 80-84
 51% Form No. 7-P-Q-WI

 First-Year Commission:
 Ages: 18-64 51% Waiting Period: None

 65-69 48% 75-79 39% 80-84
 35%

Health History Requested: General health questions

Claim Payment Method: Daily benefit

Activities of Daily Living (ADLs) Required: 2

# Annual Premium for \$100/Day Nursing Home Benefit and \$50/Day Home Health Care (Optional Benefits Not Included) Preferred Plus Rate Class

3-Year Benefit Period		Life	Lifetime Benefit Period		
Age	Elimination 30 Days	on Period 90 Days	Age	Elimination 30 Days	on Period 90 Days
50	\$ 371.00	\$ 323.00	50	\$ 561.00	\$ 488.00
65	923.00	803.00	65	1,406.00	1,223.00
70	1,466.00	1,275.00	70	2,251.00	1,958.00
75	2,536.00	2,205.00	75	3,873.00	3,368.00
80	4,157.00	3,615.00	80	6,236.00	5,423.00
Premiums are based on issue age.					

	Nursing Home Care	Home Health Care
Daily Benefit Amount	\$60 - \$350 per day	0%, 50%, or 100% of nursing home benefit
Benefit Period	2, 3, 4, 5, 8 years or lifetime	2, 3, 4, 5, 8 years or lifetime
Elimination Period  Must be met once per life	7, 30, 60, 90, or 180 days time.	7, 30, 60, 90, or 180 days

<b>Other Benefits</b>	Included
in Basic P	olicy

Adult Day Care
Alternative Plan of Care
Assisted Living Facility
Bed Reservation
Care Coordination
Caregiver Training
Hospice Care
Respite Care
Spousal Discount
Waiver of Premium

## Optional Benefits for Additional Premium

Death Benefit
Inflation Protection
Nonforfeiture Benefit
Paid-up Survivor
Restoration of Benefits
Return of Premium

80-84

#### Kanawha Insurance Company 210 South White Street, P.O. Box 610 Lancaster, SC 29720

Consumer Service Telephone No. 1-800-635-4252

Form No. 82000 1/01 WI

**First-Year Commission:** Ages: 16-79 76%

67% (2-year

Preexisting Condition Waiting Period: None

benefit only)

Health History Requested: General health questions

Claim Payment Method: Daily benefit

Activities of Daily Living (ADLs) Required: 2

## Annual Premium for \$100/Day Nursing Home Benefit and \$50/Day Home Health Care (Optional Benefits Not Included)

3-Year Benefit Period			Lifetime Benefit Period			
Age	Elimination 30 Days	on Period 90 Days		Age	Elimination 30 Days	on Period 90 Days
50	\$ 240.00	\$ 215.00		50	\$ 404.00	\$ 362.00
65	784.00	702.00		65	1,082.00	969.00
70	1,435.00	1,285.00		70	1,811.00	1,621.00
75	2,730.00	2,444.00		75	3,268.00	2,927.00
80	N/A	N/A		80	N/A	N/A
Premiums are based on issue age.						

	Nursing Home Care	Home Health Care
Daily Benefit Amount	\$60 - \$250 per day	\$60 - \$250 per day
Benefit Period	2, 3, 4 years or lifetime	2, 3, 4 years or lifetime
Elimination Period	0, 30, 90, or 180 days	0, 30, 90, or 180 days

Must be met once per lifetime.

## Other Benefits Included in Basic Policy

Adult Day Care
Alternative Plan of Care
Assisted Living Facility
Bed Reservation
Hospice Care
Restoration of Benefits

#### Optional Benefits for Additional Premium

Guaranteed Purchase
Inflation Protection
Instrumental Activities of Daily Living
Nonforfeiture Benefit
Paid-up Survivor
Respite Care
Return of Premium
Spousal Discount
Waiver of Premium

#### WEA Insurance Corporation 45 Nob Hill Road Madison, WI 53713

**Consumer Service Telephone No.** 1-608-276-4000 **Form No.** IC LGL 2929-255-0702

Tax-Qualified

First-Year Commission: 0 Preexisting Condition Waiting Period: None

Health History Requested: No health questions for employees; health questions asked

for employees' spouses

**Claim Payment Method:** 75% of actual charges up to benefit limit

Activities of Daily Living (ADLs) Required: 3

#### **Annual Premium for LTC Coverage**

#### As part of the WEACARE Package:

\$40.00 a month/\$480.00 a year

#### As part of the WEACARE II Package:

\$43.10 a month/\$517.20 a year

#### As a freestanding policy:

\$46.20 a month/\$554.40 a year

Note: Premium is not rated on age, sex, or benefit period. Premium cited is cost per

employee (including spouse if spouse qualifies).

Maximum lifetime benefit for each covered participant is \$244,334.00.

#### Nursing Home Care Home Health Care

Daily Benefit Amount 75% of actual charges up to a 75% of actual charges up to

maximum of \$163.22 per day \$163.22 per day

Benefit Period Unlimited, but subject to Unlimited, but subject to

lifetime maximum lifetime maximum

Elimination Period 30 days 30 days

Must be met once per lifetime.

## Other Benefits Included in Basic Policy

Adult Day Care
Alternative Plan of Care
Assisted Living Facility
Bed Reservation
Care Coordination
Case Management
Guaranteed Purchase

Hospice Care
Inflation Protection
Paid-up Survivor
Respite Care
Return of Premium
Spousal Discount
Waiver of Premium

Optional Benefits for Additional Premium Nonforfeiture Benefit